



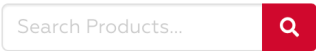





## Navigating the Daltile website for Overstocked & Discontinued tile

Welcome to [www.daltile.xintory.com](http://www.daltile.xintory.com) – the exclusive site to buy 1<sup>st</sup> quality Overstocked and Discontinued tile at a fraction of the price! You can find Daltile, American Olean, Marazzi, and Home Center brands on the site. Our site has been designed to be simple to use. Try it today!

- ✓ **REGISTER** for immediate access. Dealers will need Daltile, American Olean or Marazzi account numbers. A new SMOG (Slow Moving Off Goods) account number will automatically be assigned for purchases on the site. (Daltile personnel can register using their company email and use 999999 in the Account number.)
- ✓ **SIGN IN** to select a STORE –
  - Overstock -** Great prices on running line tile. Buy by the carton or pallet. Ships through your local Sales Service Center. Local delivery fees apply.
  - Discontinued -** Buy it Now or Make an Offer. Buy by the pallet or truckload. Ships direct with a \$75 per pallet handling charge.
- ✓ Make your selection (see filters for Location, Category, Manufacturer, Size, Quantity, Look and Color). Also see SEARCH box to find a particular style, color or item number.
- ✓ Click any image to view product details
  -  **ADD TO CART** Add field tile to cart. Overstock by the carton; Discontinued by the pallet.
  -  **MAKE AN OFFER** Make an Offer (*Discontinued Store Only*) – You can buy at the price listed or negotiate your own price with Daltile management. Submit a price and quantity in the Make an Offer box. Your reply will come the same or next business day to your regular email address. This reply will have a link to your site mailbox, from which you can add your product to your cart at the negotiated price.
  -  **SEND A MESSAGE** You can send a message or a question to Daltile management.
- ✓ Your cart will accumulate your order by store and show the total number of pallets and weight of your order to facilitate building truckloads. You can select any store in your cart to proceed to check out (check out one store at a time).
  - Overstocked material is shipped through your local Sales Service Center – local delivery charges will apply.
  - Discontinued material handling charge is \$75/pallet.

-  Click checkout to charge to your account. You will need to add your PO number in this step.
  - Payment terms are same as existing account.
  - **Material held in cart is reserved for 24 hours**, after which material will remain in cart but also go back into general distribution and will no longer be guaranteed available.
- ✓ All material is 1<sup>st</sup> quality and sold as is. No returns.
- ✓ As soon as you complete your check out, you will receive a detailed receipt to your regular email address.
- ✓ A few hints:
-  At the top of your screen is a search box to help locate a specific style, color or item number.
  -  Once you are in a product category, click the red Display Table box on the upper right for a different view to facilitate sorting and product selection.
  - Click your name and then company name on the top right of the home screen to access your account settings. You may add others to your same account (they can set their own password) and add other ship to locations.

See [www.dalspecials.xintory.com](http://www.dalspecials.xintory.com) for a non-transactional site with no pricing to share with your customers to facilitate product selection.

**For product related questions, contact Joshua Jackson at [Joshua.jackson@daltile.com](mailto:Joshua.jackson@daltile.com)**

**For technical questions about the site or to set up a live webinar, contact Larry Feldman at [larry@xintory.com](mailto:larry@xintory.com).**